

FY2022 Results

Analyst and Media Briefing

Loh Boon Chye, Chief Executive Officer
Ng Yao Loong, Chief Financial Officer

18 August 2022

Singapore Exchange

Commodities | Equity Derivatives | Fixed Income | FX | Indices | Securities

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FY2022

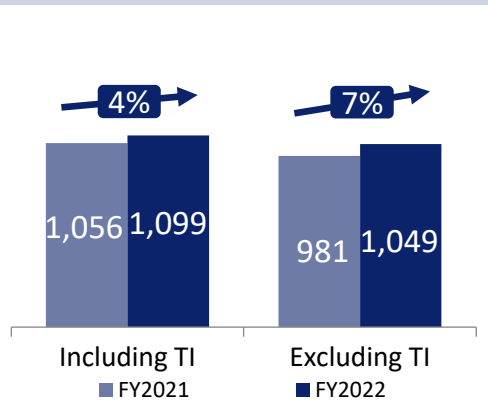
Financial Highlights and Performance

Ng Yao Loong, Chief Financial Officer

FY2022 Highlights

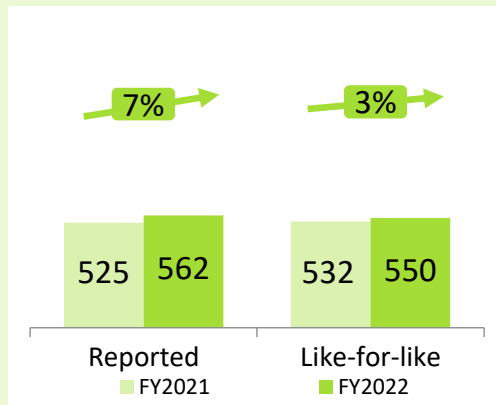
Highest revenue since listing with strong underlying growth

Group Revenue



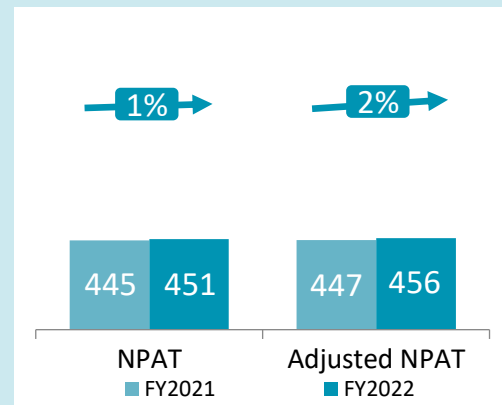
- ✓ Excluding Treasury Income¹ (TI), revenue up 7% year-on-year

Group Total Expenses



- ✓ On a like-for-like² basis, total expenses increased 3% year-on-year

Group NPAT³



- ✓ Adjusted⁴ NPAT increased 2% year-on-year

Note: All figures in \$ millions unless otherwise stated and may be subject to rounding

¹ Treasury income on cash and non-cash collateral balances including associated currency hedging impact

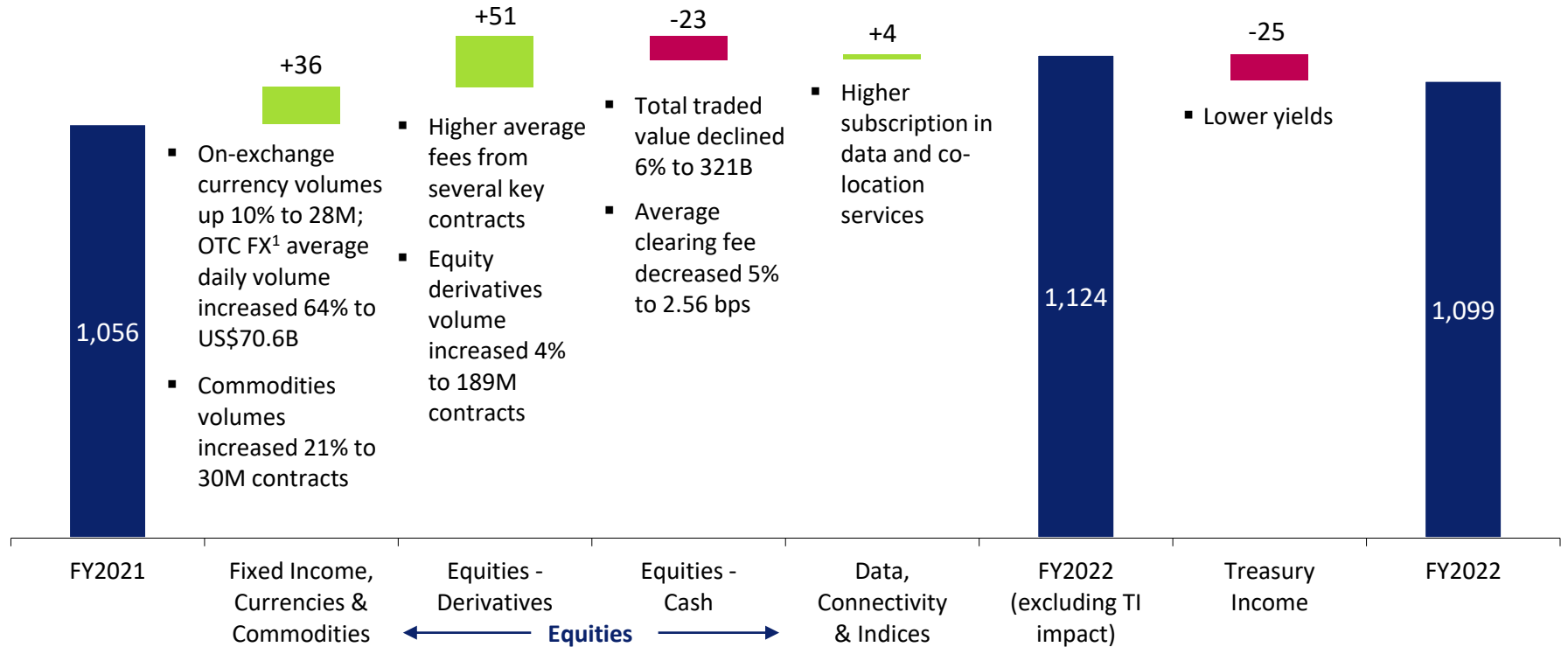
² Like-for-like basis excludes FY2022 expenses from MaxxTrader and FY2021 credits from government job support scheme

³ NPAT relates to 'Net profit attributable to equity holders of the Company'

⁴ Adjusted NPAT excludes certain non-cash and non-recurring items that have less bearing on SGX's operating performance. Hence, they better reflect the group's underlying performance. Adjusted figures are non-SFRS(I) measures. Please refer to Section 8 of our financial results for reconciliations between the adjusted and their equivalent measures

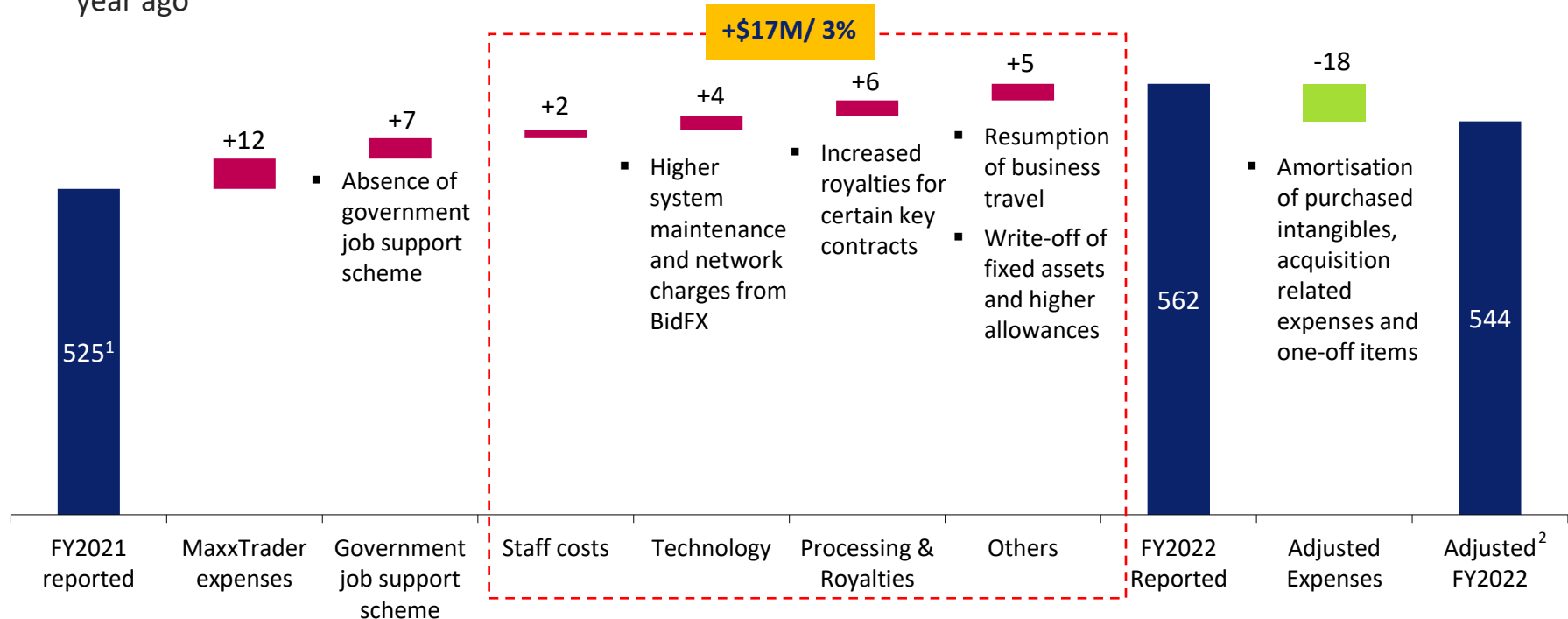
FY2022 Revenue up 4% to \$1,099M

- FICC revenue grew 19%; excluding newly-acquired MaxxTrader (MT), FICC revenue up 14%
- Average fee per contract for Equity, Currency and Commodity derivatives increased 13% from \$1.34 to \$1.51



FY2022 Total Expenses up 7% to \$562M

- Total expenses increased \$17M or 3% , excluding MaxxTrader and one-off government job support scheme a year ago



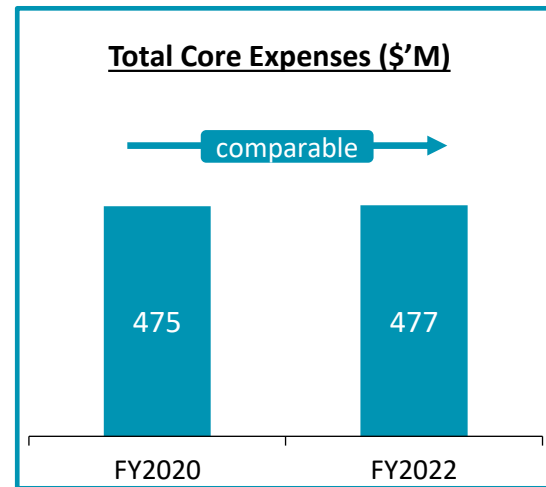
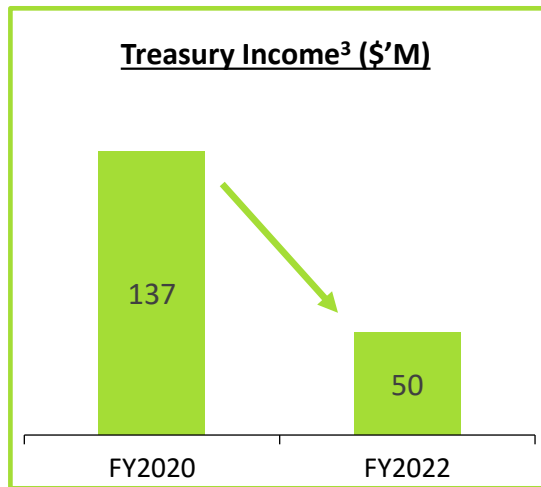
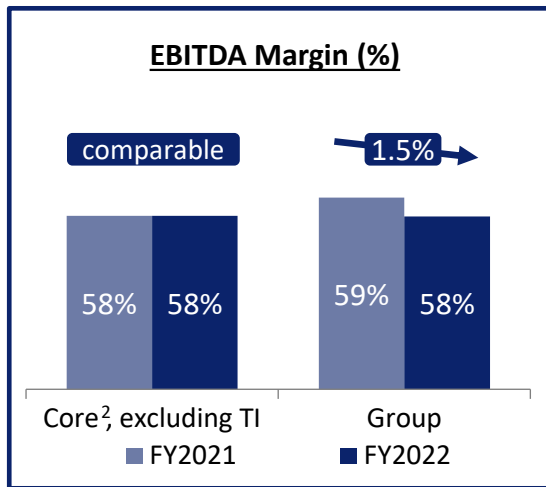
Note: All figures in \$ millions unless otherwise stated and may be subject to rounding

¹ Adjusted FY2021 expenses was \$514M

² Adjusted figures presented are non-SFRS(I) measures. Please refer to Section 8 of our financial results for reconciliations between the adjusted and their equivalent measure. Adjustments exclude amortisation of purchased intangibles, acquisition related expenses and other one-off costs

FY2022 EBITDA margins lower to 58%

- Core margins expect to improve, partially driven by a recovery in treasury income
- EBITDA margin for subsidiaries, on a like-for-like basis¹, comparable at 37%



Note: All figures in \$ millions unless otherwise stated and may be subject to rounding

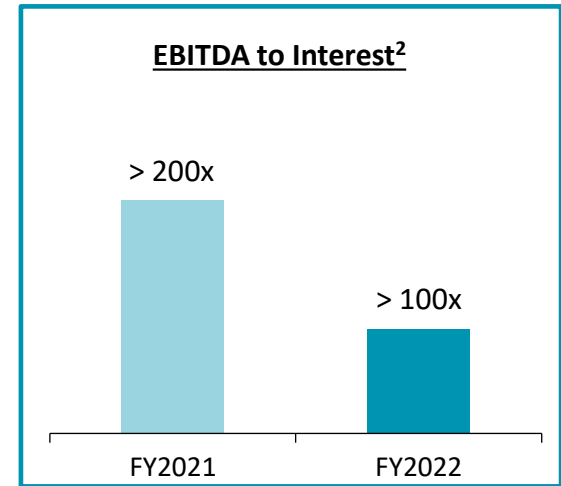
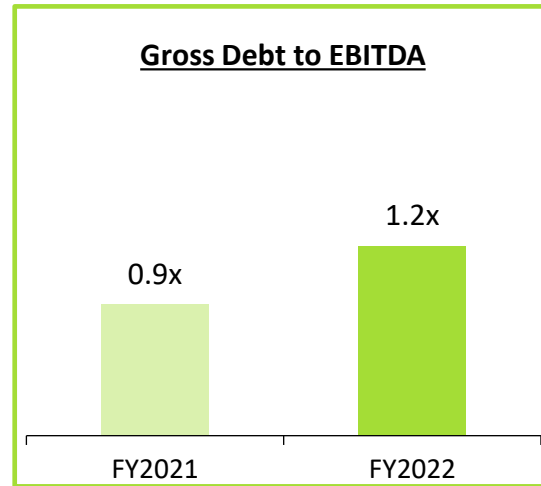
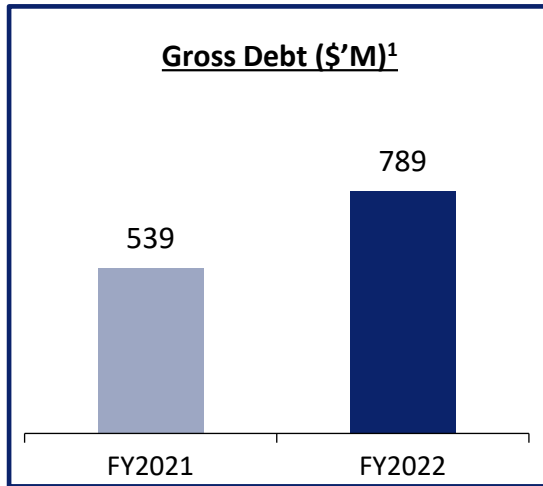
¹ Like-for-like basis includes standalone SB and BidFX only with no intercompany elimination and exclude one-off acquisition related expenses

² Core comprise SGX, EMC and BEL; Core excludes stamp duty, break fund costs and certain acquisition related costs

³ Treasury income on cash and non-cash collateral balances including associated currency hedging impact

Strong balance sheet with healthy coverage ratios

- Healthy leverage ratio – Gross Debt to EBITDA ratio at 1.2x
 - Higher gross debt mainly due to the issuance of a US\$250M medium term note in September 2021
- Locked in low interest rates in a rising rate environment



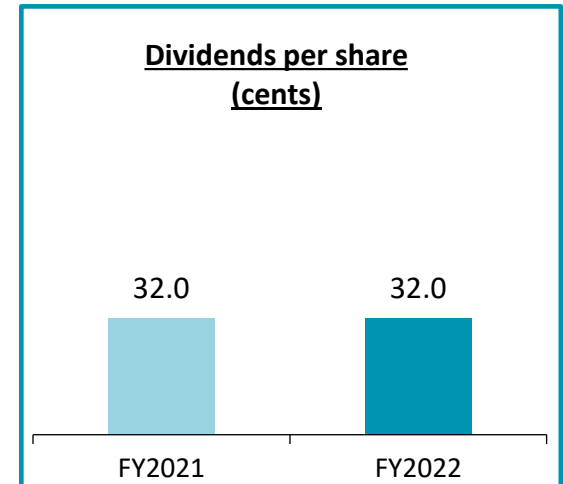
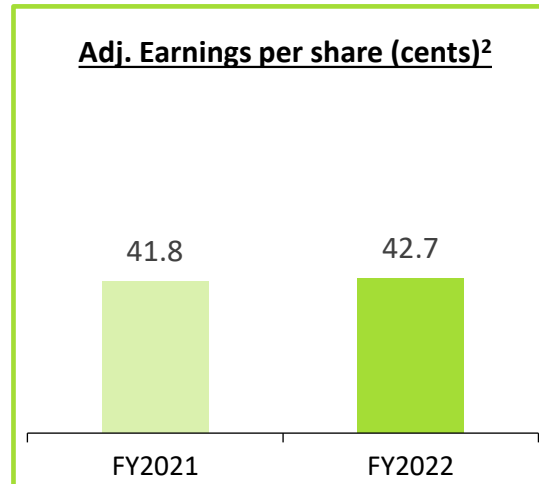
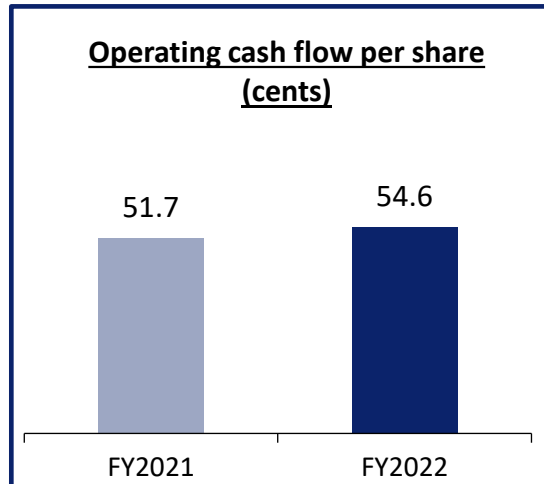
Note: All figures may be subject to rounding

¹ Gross debt include both borrowings and lease liabilities

² EBITDA net of rental expenses; Interest includes both cash and non-cash expenses

Delivering shareholder returns

- Proposed final quarterly dividend¹ of 8.0 cents per share, bringing total dividend for FY2022 to 32.0 cents
- Operating cash flow and adjusted earnings able to cover dividends



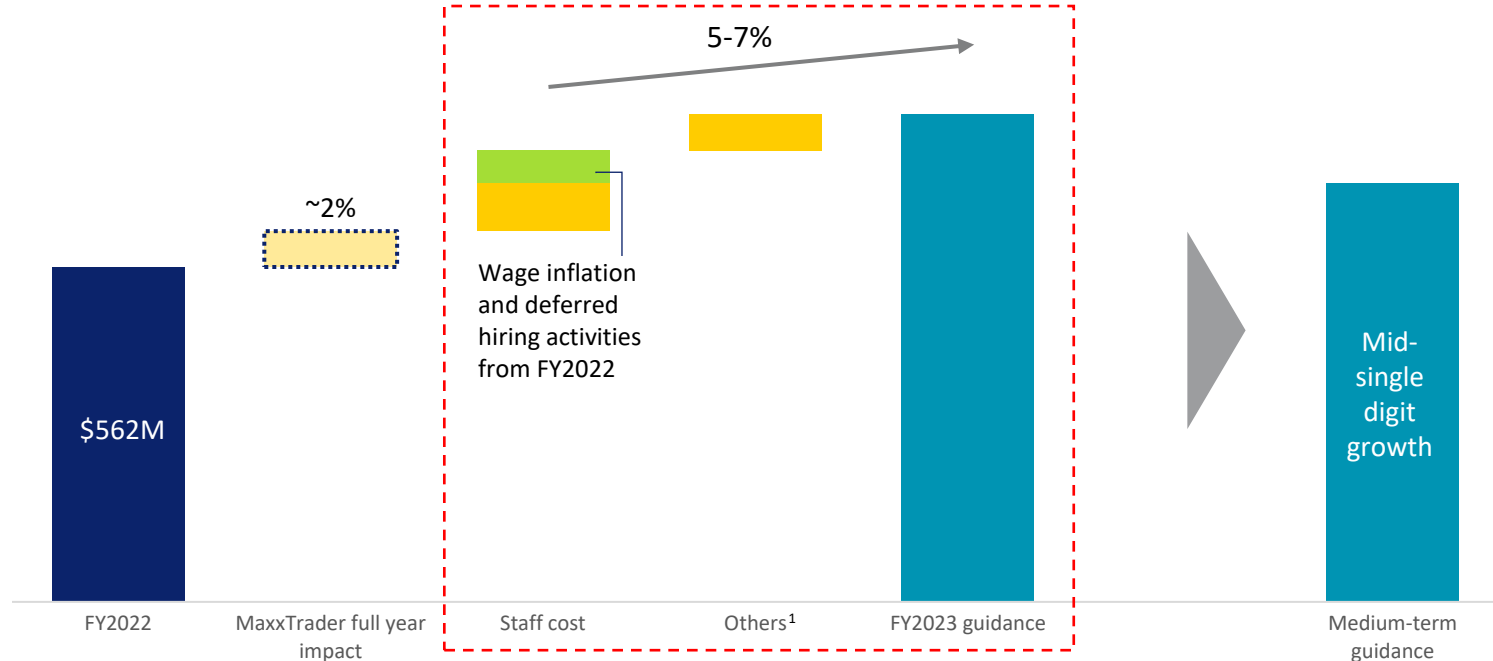
Note: All figures may be subject to rounding

¹ Subject to shareholders' approval at the forthcoming AGM on 6 October 2022

² Adjusted figures presented are non-SFRS(I) measures. Please refer to Section 8 of our financial results for reconciliations between the adjusted and their equivalent measures

FY2023 Total Expenses expected to grow 7-9%

- Excluding MaxxTrader full year impact, FY2023 total expenses are expected to grow 5-7%
- Higher expenses from buildout of OTC FX business and higher staff costs from salary increments
- Medium-term expense guidance remains at mid-single-digit percentage growth range

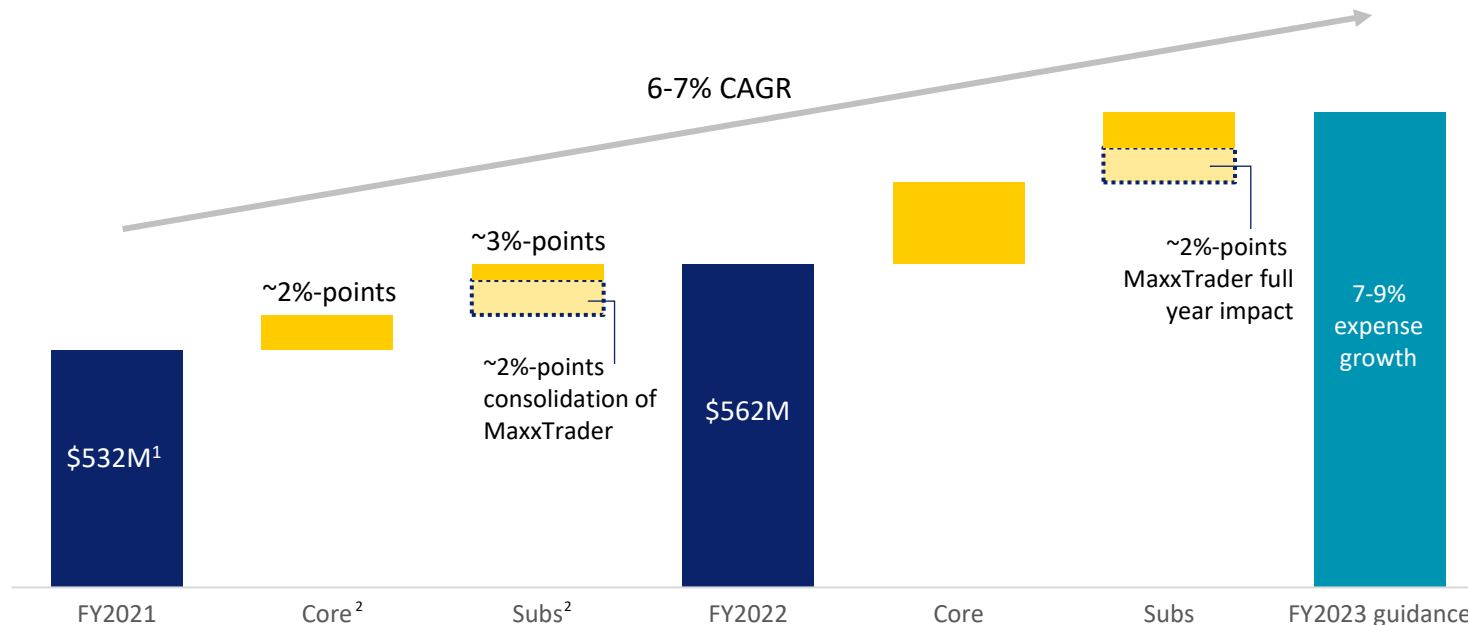


Note: All figures may be subject to rounding

¹ Others include technology, processing and royalties, premises, professional fees, marketing travelling, and miscellaneous fees

Average annual expense¹ expected to grow 6-7% over FY21-23

- Excluding MaxxTrader, average annual expense growth will be 4-5%
- MaxxTrader is expected to contribute 2%-points



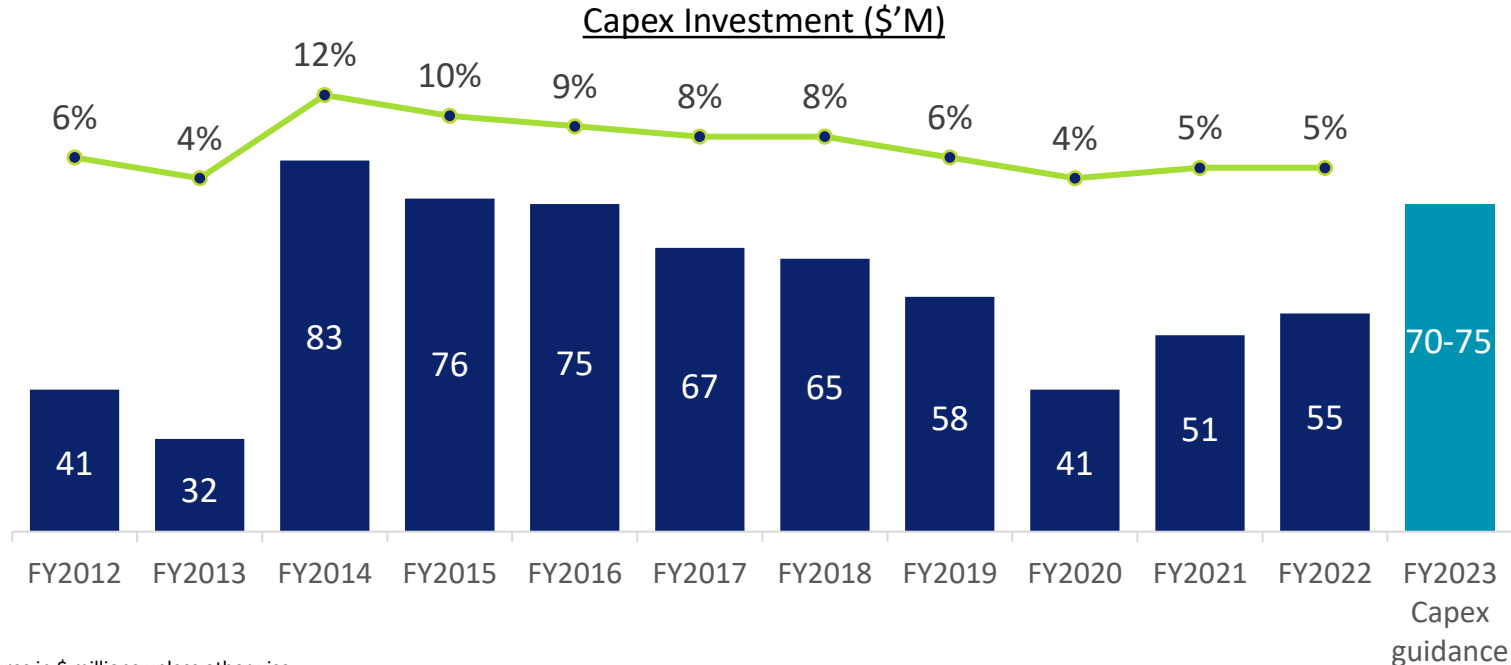
Note: All figures in \$ millions unless otherwise stated and may be subject to rounding

¹ Excludes impact from one-off government support scheme in FY2021

² Core comprise SGX, EMC and BEL; Subsidiaries (Subs) comprise SB and OTC FX (BidFX, MT, ECN)

FY2023 capex is expected to be \$70-75M

- Investments in our FX franchise, enhancements to our platform and system architecture, improvements to office premise efficiency



Note: All figures in \$ millions unless otherwise stated and may be subject to rounding

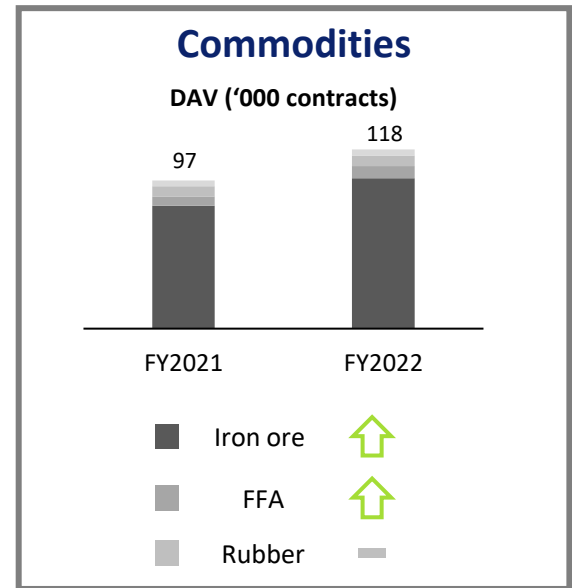
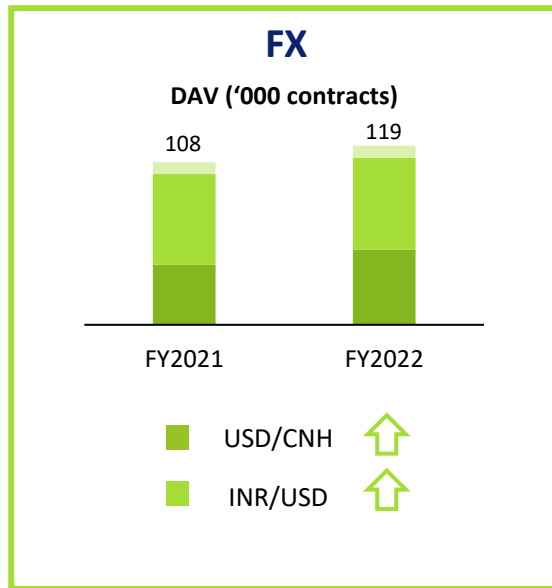
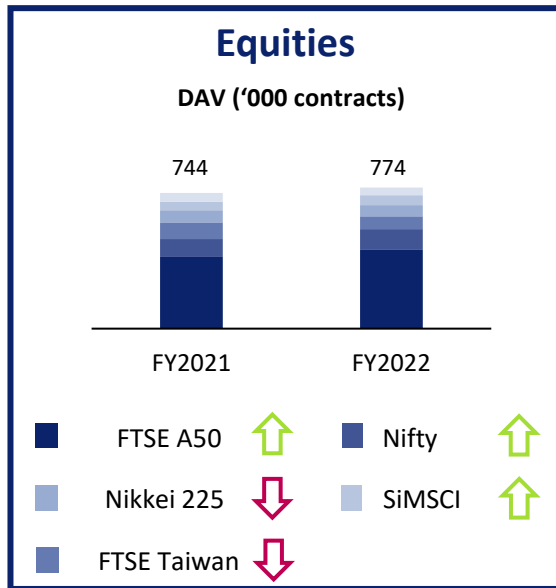
■ Capex ● % Capex to Revenue

Business Update

Loh Boon Chye, Chief Executive Officer

We are the leading venue of choice for global participants to navigate uncertainties and access Asian opportunities

- SGX Group's multi-asset platform offers global participants open and neutral access to manage portfolio risks amidst fluctuating economic and geopolitical scenarios.
- DAV was up 6% to 1.01 million contracts with growth across all asset classes – equities, FX and commodities.



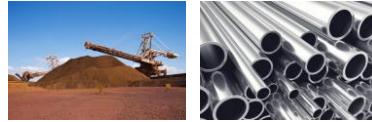
We will capitalise on our global strengths to scale further

- We are recognised as the global price discovery centre for key commodities powering Asia's growth.
- Our equity derivatives product suite covers almost 100% of Asia's GDP and our Asian FX futures platform, which is the largest globally, facilitates currency risk management and exposure.

Selected themes

SGX
Commodities

Steel / ferrous value chain



Iron Ore

Steel

Trade and transport



Freight

Rubber

Battery metals

China shelf



India shelf



ASEAN shelf



SGX
Equity Derivatives

SGX FTSE A50
SGX FTSE H50

SGX Nifty

FTSE ASEAN-6¹
SIMSCI

SGX
FX

CNH

INR

IDR, MYR, PHP, SGD, THB

SGX FX has grown into the leading venue for Asian FX

- OTC FX pillar now contribute a meaningful 5% to Group revenues
- With our OTC FX average daily volume (ADV) growing 64% year-on-year to US\$70.6 billion, our OTC FX business remains on track to achieve an ADV of US\$100 billion in the medium term



Clients

- Deep liquidity pool
- Round-the-clock client coverage



Platform

- Workflow solutions
- Risk management solutions
- Marketplaces
- Strong technology capabilities



Products

- Spot
- Derivatives
- Seamless OTC / future access



Strong pipeline in equity listings but market conditions needs to stabilise

- Capital raising solutions support global enterprises at different stages of growth
- Products ecosystem expansion provides broad pan-Asian and thematic investment options



Equity capital raising: Access to high growth companies and ASEAN leaders

Funds raised at IPO (S\$ billion)



Capital markets initiatives



SPACs



Secondary listings

Products: Enriched ecosystem for investment

ETFs AUM (S\$ billion)



Growing product shelf



Index Edge powered



Market linkages

Debt capital raising: most international bond listing venue in Asia Pacific

Notional value of bond listings (S\$ billion)

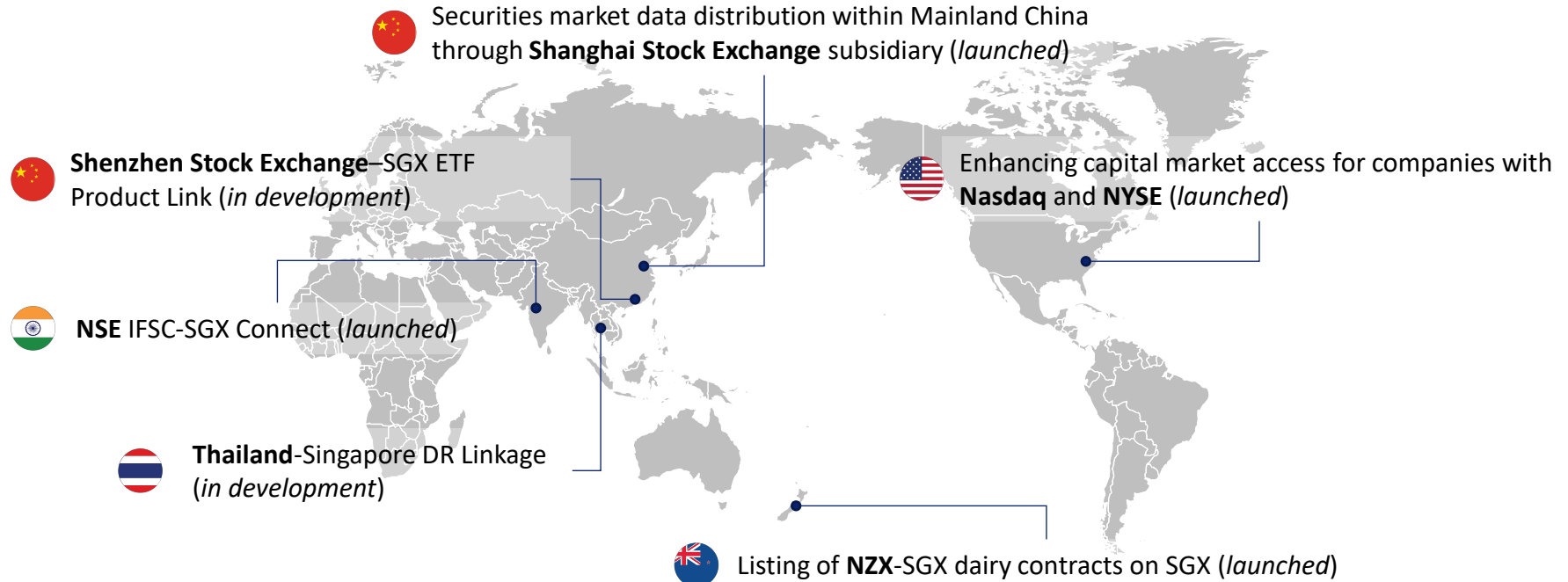


25 countries
15 currencies



Global partnerships broaden our product and distribution footprint

Collaborations with partner exchanges span asset classes and geographies and enhances mutual market connectivity



Outlook



Maintain medium-term revenue growth expectation of high single-digit percentage range



Portfolio risk management activity expected to increase in tandem with downside risks in global economy



Capitalise on our global strengths across various SGX businesses



Continue to invest for growth

Questions and Answers

Loh Boon Chye, Chief Executive Officer

Ng Yao Loong, Chief Financial Officer

Michael Syn, Head of Equities

Lee Beng Hong, Head of Fixed Income, Currencies & Commodities

Ng Kin Yee, Head of Data, Connectivity & Indices

Pol De Win, Head of Global Sales & Origination



Thank you

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