

2Q FY2015 Results

Analyst and Media Briefing

Magnus Böcker, CEO
Chng Lay Chew, CFO

21 January 2015

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Second Quarter FY2015 Highlights

Revenue

- \$195M
- Up 19%

Expenses

- \$94M
- Up 23%

Operating Profit

- \$102M
- Up 15%

Net Profit

- \$87M
- Up 16%

Earnings Per Share

- 8.1 cents
- Up 16%

- Record quarter for Derivatives with total traded volumes of 40 million contracts, up 52%
 - Volumes of FTSE A50 futures up 183% and Iron Ore derivatives up 514%
 - Completed acquisition of the Energy Market Company (EMC)
 - Voted Derivatives Exchange of the Year by Asia Risk Awards
- Securities market recorded mild recovery from low volatility of past 12 months
 - SDAV up 4% to \$1.0 billion and total traded value up 3% to \$65.7 billion
 - Market-makers and liquidity providers have added liquidity and depth, improving market quality
 - Board-lots reduced from 1000 to 100 shares on 19 January
- Issuer Services revenue grew 24% following improved capital market activities
 - Total funds raised up 38% to \$50 billion
 - 14 new equity listings and 131 new bond listings, compared with 9 and 144 a year earlier

Financial Performance

Chng Lay Chew, CFO

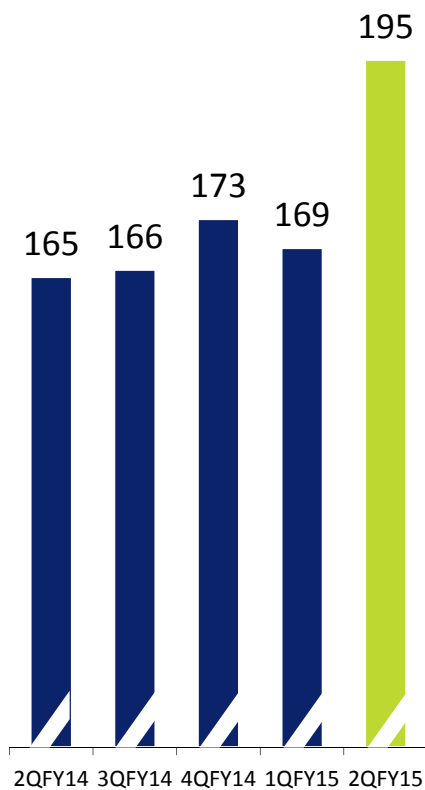
Financial Performance: Quarterly Trend

Net profit of \$87 million, up 16% from \$75 million a year earlier

Revenue

Up 19% y-o-y

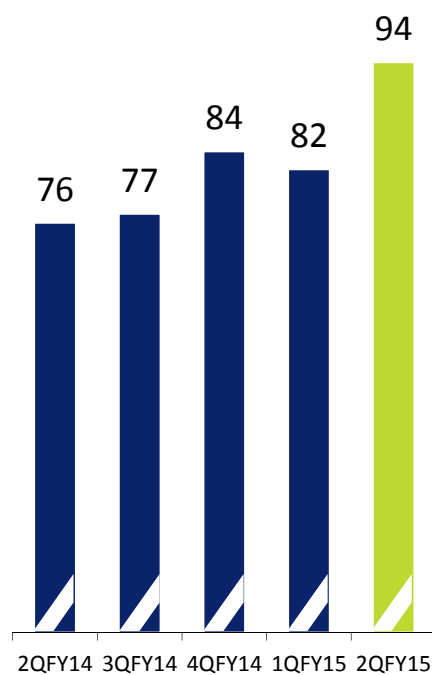
Up 16% q-o-q



Expenses

Up 23% y-o-y

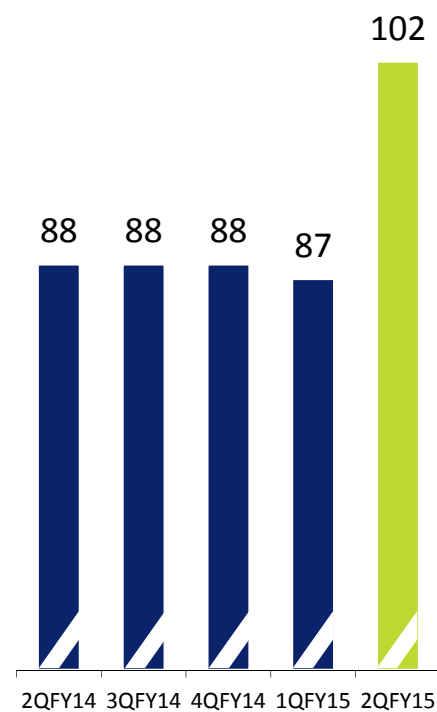
Up 14% q-o-q



Operating Profit

Up 15% y-o-y

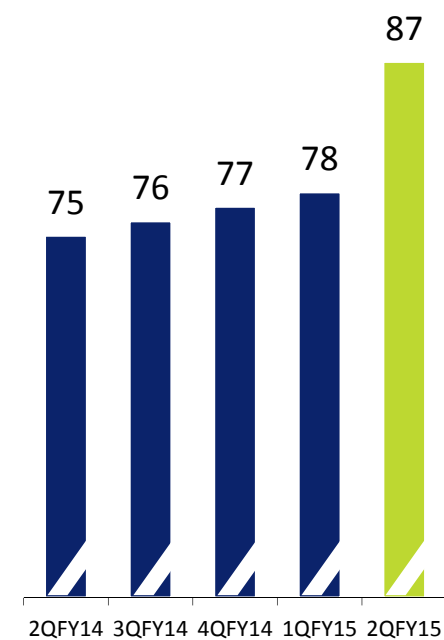
Up 17% q-o-q



Net Profit

Up 16% y-o-y

Up 12% q-o-q

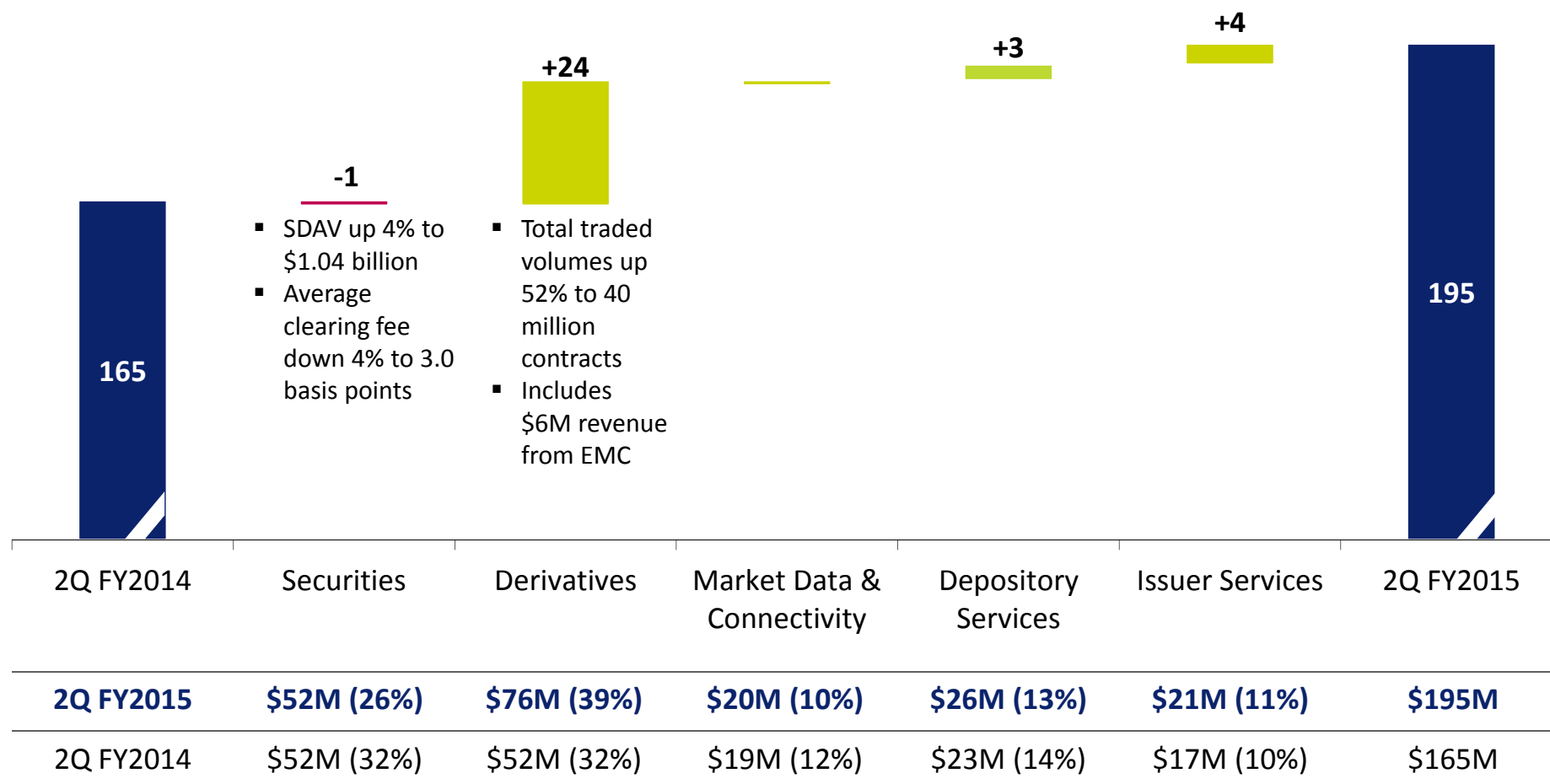


Note: All figures in \$ millions unless otherwise stated and may be subject to rounding

Financial Performance: Revenue, Year-on-Year

Revenue of \$195 million, up 19% from \$165 million a year earlier

Excluding EMC revenue of \$6 million, revenue increased 15% to \$189 million

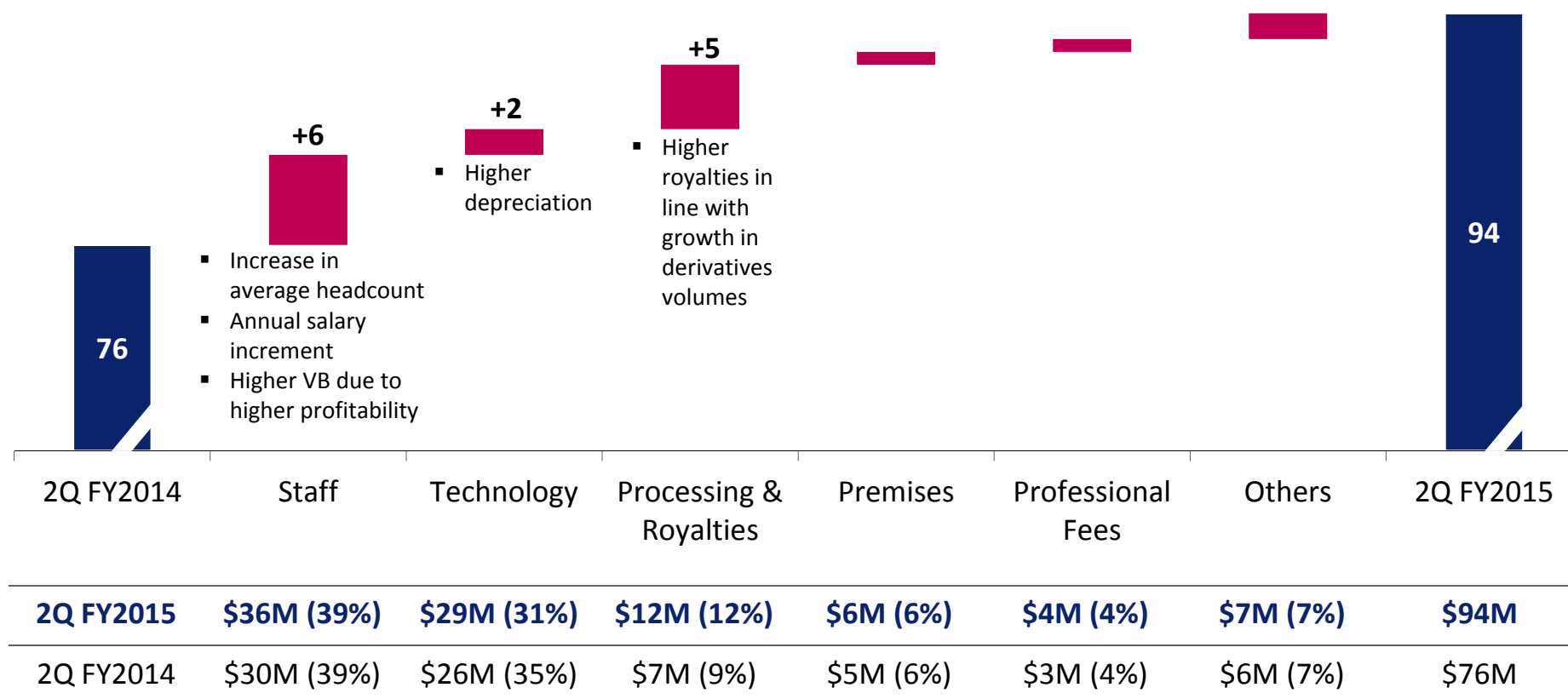


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Financial Performance: Expenses, Year-on-Year

Expenses of \$94 million, up 23% from \$76 million a year earlier

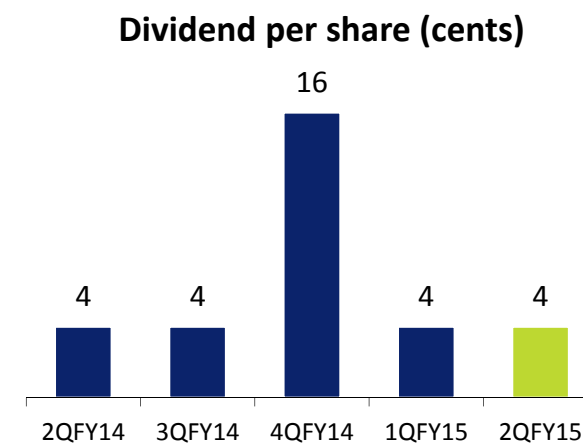
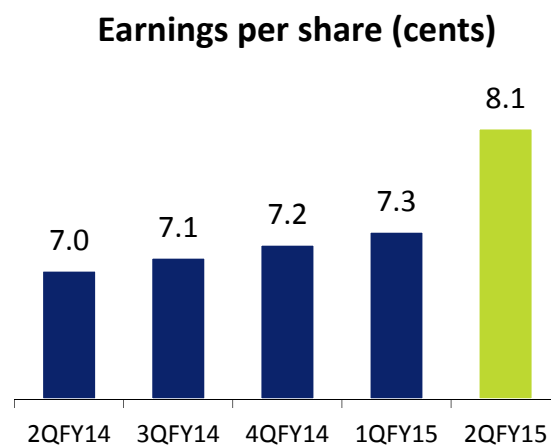
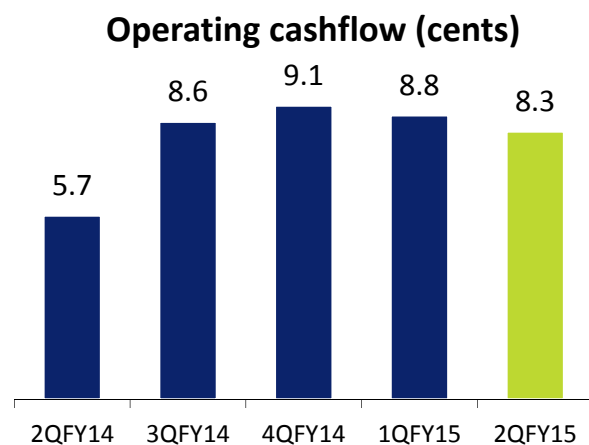
Excluding EMC expenses of \$5 million, expenses increased 16% to \$88 million



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Financial Performance: Key Indicators

	2Q FY2014	3Q FY2014	4Q FY2014	1Q FY2015	2Q FY2015
Revenue (\$ million)	165	166	173	169	195
Operating profit (\$ million)	88	88	88	87	102
Operating profit margin	54%	53%	51%	51%	52%
Return on equity	46%	40%	35%	39%	39%
Earnings per share (cents)	7.0	7.1	7.2	7.3	8.1
Dividend per share (cents)	4	4	16	4	4



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Business Update

Magnus Böcker, CEO

Highlights for the Quarter

A record quarter for Derivatives

- Record quarter for Derivatives with 40 million contracts traded
- Progress on track for Securities market transformation

Securities	>	<ul style="list-style-type: none">▪ Revenue down 1% to \$52 million as SDAV growth offset by drop in average fee▪ Continuing efforts to transform Securities market
Derivatives	>	<ul style="list-style-type: none">▪ Revenue up 46% to \$76 million on total traded volumes of 40 million contracts▪ Strong growth for China A50 futures and Iron Ore derivatives
Market Data and Connectivity	>	<ul style="list-style-type: none">▪ Revenue up 3% to \$20 million▪ Connectivity business grew as take-up of colocation racks increased 17%
Depository Services	>	<ul style="list-style-type: none">▪ Revenue up 11% to \$26 million▪ Settlement revenue up 16% following revised fees
Issuer Services	>	<ul style="list-style-type: none">▪ Revenue up 24% to \$21 million with 14 IPOs and 131 new bond listings▪ Total funds raised increased 38% to \$50 billion
Regulatory and Risk Management	>	<ul style="list-style-type: none">▪ Streamlined rules for secondary listings▪ New framework for retail bonds

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Derivatives

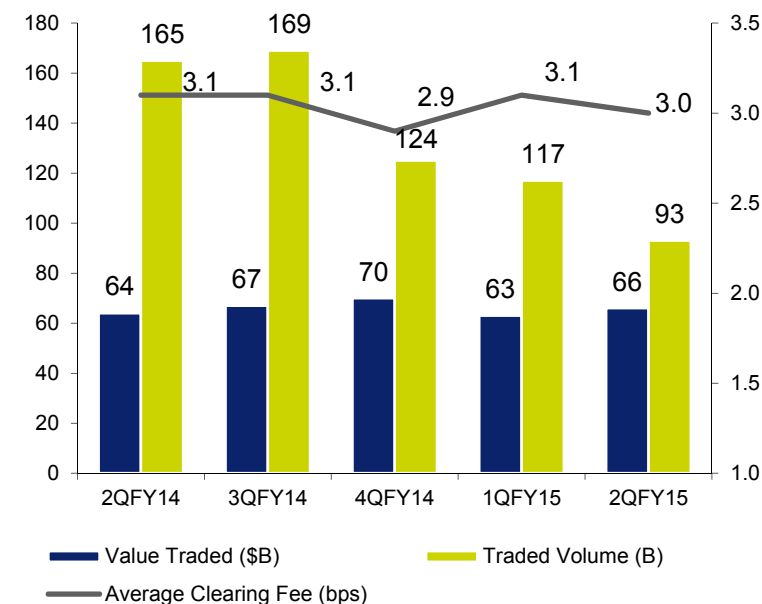
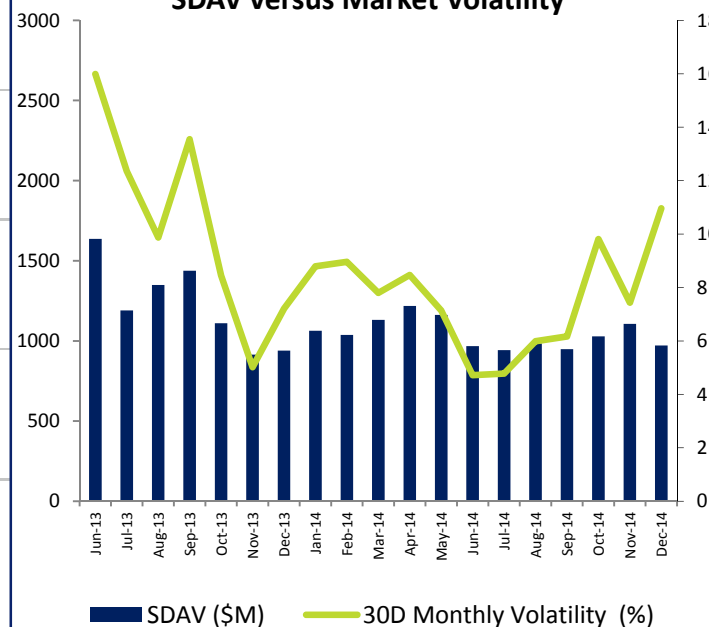
Market Data and Connectivity

Depository Services

Issuer Services

Regulatory and Risk Management

SDAV versus Market Volatility



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Securities

Derivatives

Market Data and Connectivity

Depository Services

Issuer Services

Regulatory and Risk Management

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Highlights for the Quarter

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Securities



Derivatives



Market Data and
Connectivity



Depository Services



Issuer Services



**Regulatory and Risk
Management**



- Streamlined rules for secondary listings
 - Companies already primary-listed in developed jurisdictions will not be subject to additional regulatory requirements when seeking secondary listings on SGX
- New framework for retail bonds
 - Retail investors will be able to purchase retail bonds six months after their listings in smaller board lot sizes, thus gaining access to a greater diversity of seasoned bonds while assured of high disclosure, listing and solvency standards

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Outlook

The outlook for the global economy remains uncertain with continued volatility. Against this backdrop, we expect the demand for Asian trading and clearing services to grow. We therefore remain committed to our long term growth strategy.

We have accelerated investments into Derivatives and Fixed Income. These are in addition to on-going investments including a new generation post-trade system for Securities.

We now expect FY2015 technology-related capital expenditure to be between \$70 million and \$75 million; and operating expenses is now expected to be between \$360 million and \$370 million.



Questions and Answers

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